

Whether your financial needs are for business expansion, real estate acquisition or equipment financing, Tinker Federal Credit Union (TFCU) has a full range of commercial services to help your business. Our experienced lending staff will take the time to get to know you and understand your business to find solutions that best fit your needs.

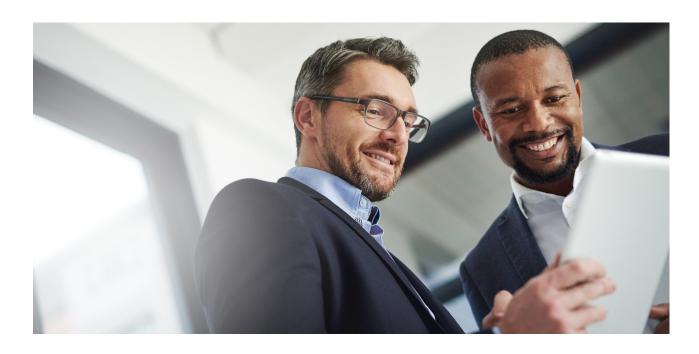
# Loan types include:

- Term loans.
- Lines of credit.
- Commercial real estate.
- Construction loans.
- Land development.
- Leasehold improvements.
- Investment properties.
- Equipment financing.
- Business vehicles.
- Working capital.

- Debt consolidation.
- Debt refinance.
- Letters of credit.
- And more.

# **Getting started**

- 1. Complete the business loan application below.
- 2. Gather the necessary information outlined on the **business loan checklist** on page two.
- 3. Call us at (405) 340-2775 to set up an appointment to review your application.







# **Business loan checklist**

☐ Vehicle title.

Other

This checklist will serve as a guideline of information necessary for TFCU to evaluate your loan request. Additional information may be requested before or during the underwriting process. Completed business loan application. Organizational documents: Certificate of LLC, LLP, LP or Corporation. Articles of Organization/Incorporation. Operating Agreement/By-Laws. Form SS-4 (EIN). Other Business tax returns for prior three years. Business financial statements for prior three years. Current Interim Profit & Loss Statement and Balance Sheet — if more than 60 days since year-end. Business Debt Schedule — including use of funds, balances, terms and payments. Business plan — if business is less than two years old. Revenue and expense projections. Signed Personal Financial Statement — complete one form for each owner/Guarantor. Personal tax returns for prior two years (including all schedules and K-1s) — for each owner/Guarantor. Use of loan proceeds — as applicable. Purchase agreement. ☐ Invoice(s). Real estate purchase contract. Construction loans: ☐ Budget. Plans and specifications. ☐ Working capital: Accounts receivable Aging Report. Inventory report.



General Information							
Business name			Tax ID # (EIN/SSN)	Formation date			
DBA (if applicable)			Organization struc	ture I	ndustry type		
Business physical address		City	State	7	Zip		
business priysical address		City	State		.ιρ		
Mailing address (if different		City	State	Z	<sup>Z</sup> ip		
Business phone	Cell phone	Email	Web address				
Describe the business							
Loan request							
	use of loan proceeds and b	enefit to the business	Amount requested Desired loan amortiza				
	р		,		term		
			<u> </u>				
Description of collateral			Cost		Estimated value		
Additional information/com	umants						
Additional information/con	IIIIeiits						
Other business inform	ation						
Average deposit balances		Annua	al revenue	Last year's net income			
		I	Yes No	Is this bus	siness for profit?		
Is the borrower or principal	of the borrower subject to a				Yes No		



Owner/guarantor information #1						
Name	ame					
Address	City	State	Zip			
Home phone	Cell phone	Email	TFCU member ID number			
Ownership % in borrower	Position/title with bo	orrower				
Owner resume/biography						
If your application is for credit secured by a lien on a dwell application, we may order an appraisal to determine the p copy of any appraisal report or valuation developed in con unless waived in writing.	roperty's value and cl	harge you for this ap	praisal. You are e	entitled to receive a		
The undersigned represents that the information contained of their knowledge. This application is submitted for the prederal Credit Union ("TFCU") to make whatever credit in authorizes and instructs any person or consumer reporting response to such credit inquiries.	urpose of obtaining a quiries it deems nece	and maintaining cred ssary in connection v	lit. The undersigr vith this applicati	ned authorizes Tinker ion. The undersigned		
Signature	Today's date	ID type and issuer (ex: DL OK)	ID number Expiration date			



Owner/Guarantor Information #2							
Name	Name						
Address	City	State	Zip				
Home phone	Cell phone	Email	TFCU member ID number				
Ownership % in borrower	Position/title with bo	orrower	Owner since				
Owner resume/biography							
If your application is for credit is secured by a lien on a dw application, we may order an appraisal to determine the p copy of any appraisal report or valuation developed in con unless waived in writing.	roperty's value and cl	harge you for this ap	praisal. You are e	entitled to receive a			
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Signature	Today's date	ID type and issuer (ex: DL OK)	Expiration date				

Personal finance	cial statement	Provide	one for ead	ch owner/guar	antor.		
Type of credit - check the appr	ropriate box.						
	Provide financial informati	on about yoursel	If only.				
	Jointly with the following p	-	,				
	Jointly with the following p	erson.				-	
	Relationship with person:					-	
1	Date of financial statement:						
		A: Personal	informatio	1		1	
Name	Social Security number	Date of birth		Est. credit score			
Spouse's name	Social security number	Date of birth		Est. credit score		Number of	
оройзе з паше	Social security Humber	Date of birtin		Lst. Credit score		dependents	
Home address	City	State	Zip	Phone number		Length?	
	·		•				
Employer	Business address		Position	Phone number		Length?	
	SECTION	B: PERSON	ΔΙ ΒΔΙ ΔΝ	ICE SHEET			
Section A: Assets	(Schedules)		_	Section B: Liabi	ilities (Sch	edules)	
(1) Cash	\$		Credit card		\$		
(2) Marketable sec.	\$		Taxes payal		\$		
(3) Nonmark. sec.	\$		(5) Homeste		\$		
(4) Business investments	\$		(5) Other R/I	E debt	\$		
(5) Homestead R/E	\$		(8) Notes payable		\$		
(5) Other R/E	ner R/E \$		(2) Margin debt		\$		
(6) Retirement assets	\$		(7) Automobile debt		\$		
			(7) Personal effects debt \$				
Personal effects	\$		(7) CVLI debt		\$		
Automobiles	\$	-	Other liability	ties:	1.		
Cash value life insurance	\$	4	\$				
Miscellaneous assets:	Φ.	_	TOTAL LIA	ADII ITIEC	\$		
	\$	_	NET WORT		\$		
TOTAL ASSETS	\$ <b>\$</b>		TOTAL L 8		\$ \$		
TOTAL ASSLIS	Ψ		TOTALLO	X INVV	Ψ		
	Section C: Persona	al cash flow	statement	(annual)			
Source of funds (	(Income)			Use of fur	nds (Expens	ses)	
Gross salaries/wages			Living expe				
Bonuses/commissions			R/E paymen				
Interest/dividends	\$		Installment payments		\$		
Business distributions	\$			contributions	\$		
Other income (specify):	T <sub>Φ</sub>		Other expen	nses (specify):	Ι.		
	\$				\$		
TOTAL CASH INCOME	\$		TOTAL CA	CH EVDENCEC	\$		
TOTAL CASH INCOME	\$	TO		SH EXPENSES AL CASH FLOW:			
		10	I AL AININUA	L CASH FLOW:	Ψ		
	Section	D: Continge	nt liabilitie	es			
(A) As guarantor/comaker	\$						
(B)	\$						
			<b>TOTAL A&amp;</b>		\$		
Describe A-G from above on bac	ck page. (Include beneficial	ry party, amount	obligated and	when obligated, pu	rpose and ma	aturity date.)	

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Personal financial sta	tement - page 2	of 4						
			Schedule 1	: Cash				
ACCT HOLDER	BANK NAME		CURRENT BALA	ANCE	TYPE	JOINT?	PLEDGED?	
			\$					
			\$					
			\$					
			\$					
TOTALS			\$					
IUIALS			\$					
Schedul	e 2: Marketa	able securities	(stocks, bond	ds, gov't issues	, mutual funds,	etc.)		
DESCRIPTION	# SHARES	MARGIN DEBT	<b>ACQUISITION C</b>	OST	MARKET VALUE		PLEDGED?	
		\$	\$		\$			
		\$	\$		\$			
		\$	\$		\$			
		\$	\$		\$			
TOTAL 2		\$	\$		\$			
TOTALS		\$	\$		\$			
		Schedule 3:	Non-marketa	ble securities				
DESCRIPTION	# SHARES	ACQUISITION C	OST	MARKET VALUE		PLEDGED?		
		\$		\$				
		\$		\$				
		\$		\$				
		\$		\$				
		\$		\$				
		\$		\$				
TOTALS		\$		\$				
		Schedule 4	: Investments	in businesses				
BUSINESS NAME	% OWNED	LAST FYE N/W	VALUE	DISTRIBUTIONS	CONTRIBUTIONS	GUARANTEE	D DEBT	
		\$	\$	\$	\$	\$		
		\$	\$	\$	\$	\$		
		\$	\$	\$	\$	\$		
		\$	\$	\$	\$	\$		
		\$	\$	\$	\$	\$		
		\$	\$	\$	\$	\$		
TOTALS			\$	\$	\$	\$		
		Schedule 5	: Real estate i	related debt				
LOCATION	% OWNED	LIEN HOLDER		COST	MV	DEBT	MDS	
				\$	\$	\$	\$	
				\$	\$	\$	\$	
				\$	\$	\$	\$	
				\$	\$	\$	\$	
				\$	\$	\$	\$	
TOTALS				\$	\$	\$	\$	
	Sch	edule 6: IRAs	Keogh's and	other qualified	nlans			
TYPE	% VESTED	CURRENT BALA		CURRENT LOANS NET VALUE				
<u>-</u>	70 120125	\$		\$		\$		
		\$		\$		\$		
TOTALS		\$		\$		\$		

Personal financial statement page 3 of 4				
Schedule 7: Other assets				
DESCRIPTION	MARKET VALUE	DEBT BALANCE	MONTH	ILY DEBT SERVICE
AUTOMOBILES	\$	\$	\$	
CASH VALUE LIFE INSURANCE	\$	\$	\$	
PERSONAL EFFECTS	\$	\$	\$	
TOTALS	\$	\$	\$	
Scheudle 8: Notes payable				
(excludes homestead, other r/e and guaranteed debt)		1		
NAME OF FINANCIAL INSTITUTION	COLLATERAL TYPE	DEBT BALANCE	MONTH	ILY DEBT SERVICE
		\$	\$	
		\$	\$	
		\$	\$	
		\$	\$	
TOTALS		\$	\$	
representations made herein as a true and acc deems necessary in connection with this finance any information that that it may have or obtain	cial statement. I/We authorize and instru	ct any person or consumer repo	orting agency to furn	ish to TFCU
I/We fully understand that it is a federal crime properties above facts, pursuant to 18 U.S.C. Section 101		om to knowingly make any laise	statements concern	ing any or the
APPLICANT SIGNATURE	DATE	JOINT APPLICANT	SIGNATURE	DATE
(4) 4		Yes No		l
(1) Are you a defendant in any st	•		-	
(2) Have you executed a Last Wi		<del></del>	-	
(3) Have you ever filed a petition	• •	<del></del>		
Has one ever been filed agair	nst you involuntarily?	<del></del>	-	
If "yes" was answered to que	stion numbers (1) or (3), ple	ease explain on page 4	l under "addition	onal comments".

Personal financial statement page 4 of 4	
	ADDITIONAL COMMENTS
<u> </u>	
Applicant signature	Date
Additional applicant signature (if applicable)	Date
naditional applicant signature (II applicable)	Date

# **Business debt schedule**

Business name:

:	Collateral								
Monthly	payment								
Maturity	date								Total monthly payment
Interest	rate								Total month
Present	balance								
Original	date								Total present balance
Original	amount								Tota
:	Creditor name								

### **EQUAL CREDIT OPPORTUNITY ACT DISCLOSURES**

### **Equal Credit Opportunity Act notice**

The federal Equal Credit Opportunity Act (ECOA) prohibits creditors from discriminating against credit applicants on the basis of race, color, religion, national origin, sex, marital status, age (provided the applicant has the capacity to enter into a binding contract); because all or part of the applicant's income derives from any public assistance program; or because the applicant has in good faith exercised any right under the Consumer Credit Protection Act. The federal agency that administers compliance with this law concerning this creditor is the National Credit Union Administration, Office of Consumer Protection, 1775 Duke Street, Alexandria, VA 22314.

### Right to request specific reasons for credit denial

If your application for business credit is denied, you have the right to a written statement of the specific reasons for the denial. To obtain the statement, please contact Tinker Federal Credit Union, 1016 W. Covell Rd., Edmond, OK 73003 (405-340-2775) within 60 days from the date you are notified of our decision. We will send you a written statement of reasons for the denial within 30 days of receiving your request for the statement.

### Right to receive a copy of appraisal

If your application is for credit secured by a first lien position on a dwelling, in determining that value of the property established in your loan application, we may order an appraisal to determine the property's value and charge you for this appraisal. We will promptly give you a copy of any appraisal, even if your loan does not close. You can pay for an additional appraisal for your own use at your cost. The collection of an appraisal fee does not guarantee a loan approval nor does it affirm a commitment by us to lend.

You are entitled to receive a copy of any appraisal report or valuation developed in connection with your application at least 3 business days prior to your closing date. You may choose to waive the 3 business day's requirement and still receive a copy of the report beyond this time frame, by contacting Tinker Federal Credit Union, 1016 W. Covell Rd., Edmond, OK 73003 (405-340-2775).

### **OTHER DISCLOSURES**

#### Notice for incomplete applications

If you have submitted an application for business or commercial credit, and we notify you that additional items are needed before we can fully evaluate your request, please submit the information within 30 days from your application submission date.

If we do not receive all of the information we requested by that time, we will regrettably not be able to give further consideration to your request. However, we welcome you to submit a new application at any time and we will give it our full consideration.

### Counteroffers

If you have submitted an application for business or commercial credit, and we have offered you credit on terms that are different than the credit terms you applied for, we are unable to offer you the credit on the terms that you requested. If you choose not to accept our counteroffer or if you do not accept it within 90 days, we will consider the application denied. See the above "Right to Request Specific Reasons for Credit Denial."

#### **USA PATRIOT Act notice**

To help the government fight the funding of terrorism and money laundering activities, federal law requires all financial institutions to obtain, verify, and record information that identifies each person who opens an account; an account includes deposit, transaction, or credit accounts.

# **Cash management services**



# Tools for your business

# REMOTE DEPOSIT

Qualified business account members can quickly and easily upload checks for deposit using a special desktop scanner right from their place of business.

## ONLINE & MOBILE ACCESS

Access your business accounts, view cleared checks, transfer funds, quickly pay bills and more. As an added convenience, download transactions to QuickBooks, Quicken, Microsoft Money or a spreadsheet with just a few clicks.

# **MERCHANT SERVICES**

Improve your cash flow by offering your customers credit and debit card payment options.

# **POSITIVE PAY**

Use this important online tool to protect your business from check fraud. Monitor check numbers, payee information and check amounts to easily identify and return checks you didn't initiate.

# SECURITY

We take careful steps to ensure security of your accounts. TFCU will NEVER ask for sensitive information, such as account numbers, access IDs or passwords by email or text message.

### **CHECKING ACCOUNTS**

#### **SMALL BUSINESS CHECKING**

Ideal account for businesses with limited financial activity.

- First 100 transactions FREE; 22 cents each after.
- \$100 minimum to open.
- No minimum balance.
- FREE Business Services Base Package.

#### **BUSINESS PLUS CHECKING**

Dividend bearing account for sole proprietors, not-for-profits and government entities.

- \$100 minimum to open.
- \$1,500 minimum balance to avoid
  \$7.00 fee.
- 15 cents per transaction if balance falls below \$1,500.
- FREE Business Services Base Package.

### **BUSINESS PRO CHECKING**

Designed for business with high transaction volume. Provides an earning credit allowance based on maintained account balances.

- \$100 minimum to open.
- Monthly maintenance fee of \$7.00.
- FREE Business Services Base Package.

# BUSINESS SERVICES BASE PACKAGE

- Online account access.
- Internal transfers.
- eStatements.
- Chip-enabled, tap-to-pay debit card.
- Online bill payments.





### MONEY MARKET ACCOUNTS

#### **INVESTMENT MONEY MARKET**

- Monthly compounding dividends.
- Tiered competitive rates.
- \$2,500 minimum balance to open and avoid \$11.00 monthly fee.
- Withdrawals per month: First three are FREE, \$15.00 for each after.

# PREMIER INVESTMENT MONEY MARKET

- Minimum balance to open: \$75,000.
- Tiered competitive rates.
- Withdrawals per month: First six are FREE, \$15.00 for each after.

### A LA CARTE BUSINESS SERVICES

Customize your business account with this expanded selection of convenience tools offered to qualified business account customers. (Additional fees apply.)

- Wire originations.
- Insured cash sweep.
- Lock box.
- ACH originations.
- Remote deposit capture.
- Merchant services.
- Positive Pay.

# Important information and procedures for opening accounts mandated by the USA PATRIOT Act

To help the government fight the funding of terrorism and money laundering activities, the USA PATRIOT Act, a federal law, requires all financial institutions to obtain, verify and record information that identifies each person who opens an account.

What this means to you: When you open an account, we will ask for your name, address, date of birth and other information that will allow us to identify you. We may also ask to see your driver's license or other identifying documents.

TFCU Business Services 1016 W Covell Rd Edmond, OK 73003 405.340.2775 phone 405.340.2487 fax

